



## Kuwait

Listed Insurance Industry
Performance Analysis – H1
2025

Date: September 22<sup>nd</sup>, 2025



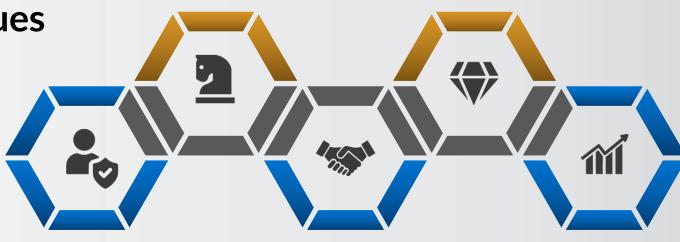
## Vision

Solution architects strengthening our partners to optimize performance

## Mission

We help our clients be the best version of themselves by fostering partnerships, challenging norms and providing cutting edge solutions. We inspire our people to constantly evolve and chase excellence with integrity in a diverse, exciting and growth-oriented culture.





Integrity

Chasing Excellence

Fostering Partnerships

**Breeding Excitement** 

Growth-Centric















## **Awards & Achievements**

Award winning strategic partner to the insurance industry with around **207** talented staff in UAE, KSA, Pakistan, Egypt and UK drive innovation and provide cutting edge solutions to our business partners across the globe. We strive to ensure that we provide the best quality solutions, turning our experience and industry knowledge into value for our clients.

## Our Awards

- Strategic Partner to the Industry 2024, 2023, 2022, 2021 & 2020 by MIIA.
- Best Actuarial/Risk Consultancy Firm of 2025, 2023, 2018 & 2016 by MENAIR.
- Best Actuarial Firm of 2024 & 2025 & Corporate Risk Manager of 2023 by InsureTek.
- Employer Spotlight Societal Purpose Award of 2024 by SOA.
- Best Internship Program 2024 (Silver) Award by Employee Happiness Awards.
- Best Digital & Social Media Initiative 2024 (Silver) Award by Customer Happiness Awards













## About **BADRI**

BADRI over the years has emerged to be a global consulting company that provides diverse sets of services to clients across Middle East and other regions.

We are proudly standing at around **207** employee base that are spread across UAE, KSA, Pakistan, Egypt and UK. They certainly drive innovation and provide cutting edge solutions to our business partners across the globe. We strive to ensure that we provide the best quality solutions, turning our experience and industry knowledge into value for our clients.

We specialize in all range of actuarial services and have also been able to integrate to provide services in other segments including Financial Services, Strategic HR consulting, Data Management and Business Intelligence to our clients.

## What We Can **Do For You!**

## Actuarial **Consultancy**

- General Insurance, Life and Health, Pensions and Social Security
- Regulatory / Appointed Actuary
- Reserving, Technical Pricing, Capital Modelling
- Investment and ALM
- Reinsurance Modelling / Optimization
- Financial reporting including IFRS 17 and IFRS 9

## Strategic **Consultancy**

- Strategy and Business Plan development
- Digitalization Strategy
- M&A (due diligence)
- Market and Product development and innovation
- Enterprise Risk Management
- ESG and Climate Risk
- Financial Services
- HR Strategy

## Technology **Consultancy**

- Actuarial Software for pricing, reserving and capital modelling
- IFRS 17 financial reporting software and managed services
- Business Intelligence software
- Motor and medical portfolio management / dashboards
- Data Strategy and Governance



## **IFRS 17 Implementation Partner**

BADRI provides a seamless and supportive environment for your IFRS 17 financial reporting needs.



ACE 17 Financial Reporting System



Extensive experience of IFRS 17 – Across 8 locations



Dedicated IFRS 17 team – 17 Individuals



Financial Services Team – 15 Individuals

## Financial Services - Optimize Your Financial Precision

Elevate your operations with a specialized suite of sub services from our Financial Services team — designed to ensure accuracy, efficiency, and strategic financial insight.

#### **Accounting Services – We Offer**



Account Reconciliation Services



Fixed Assets Verification and Reconciliation



Preparing Position Papers for Accounting Matters



Account Receivable & Payable Cleaning Up Services



Virtual CFO Services



Backlog Accounting



## Navigating Challenges in Competitive Talent Acquisition

In today's dynamic business environment, HR consulting firms face complex challenges in delivering effective workforce solutions. Addressing these hurdles is essential to drive organizational success.

#### **Key Challenges in Talent Acquisition**



Talent Acquisition & Retention



HR Compliance & Regulations



Localization Requirements



Leadership & Change Management



Workforce Diversity & Inclusion



HR Analysis & Decision-Making



Employee Engagement & Experience



Strategy

Overcoming these challenges requires the right expertise, Let's build future ready HR strategies together.

www.metierme.met







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## H1 2025 Industry Analysis

## Revenues

Insurance revenue

**Insurance Service Results** 

Insurance Service Ratio

Conventional Vs Takaful

## **Profitability**

Insurance Financial Results

Net Profit

Net Finance Cost Comparatives

Investment Income Comparatives

Net Insurance Result, Investment Income & other expenses Profit Breakup

**Combined Ratio** 

Total Comprehensive Income

## Assets, Capital & Liabilities

Asset Mix

Earnings Per Share

## **IFRS 17 Transition**

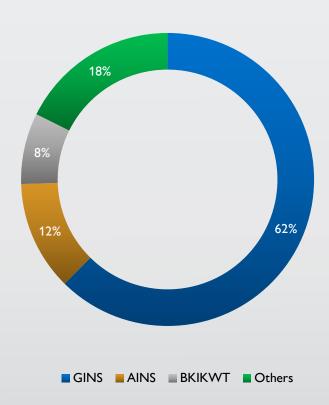
Finance Cost to LIC Ratio

Risk Adjustment / LIC



## H1 2025 Highlights

#### Revenue H1 2025



Insurance Revenue	H1 2025: <b>KD 576 million</b> H1 2024: KD 661 million Growth: -13%
Insurance Service Results	H1 2025: <b>KD 46</b> million H1 2024: KD 45 million Growth: 1%
Profit After Zakat & Tax	H1 2025: <b>KD 52</b> million H1 2024: KD 50 million Growth: 5%
Investment Income	H1 2025: <b>KD 55</b> million H1 2024: KD 50 million Growth: 10%

<sup>\*</sup> Zakat & Tax amount also includes contribution to KFAS and NLST





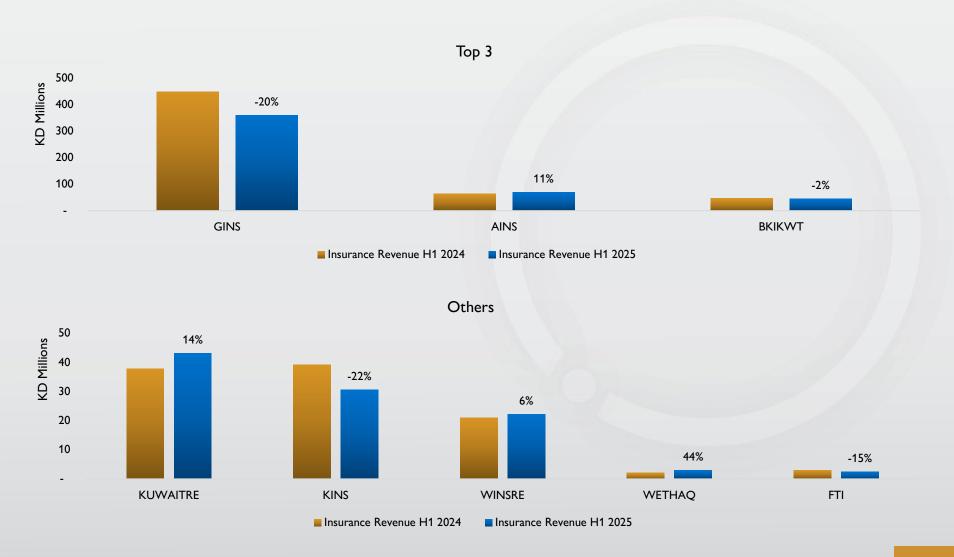


In H1 2025, the eight listed companies reported a combined insurance revenue of KD 576 million, marking a 13% decline from KD 661 million in the corresponding period of last year.

GINS continued to lead the market with KD 360 million in revenue, representing 62% of the sector's total, though this was down 20% from KD 449 million in H1 2024. On the growth side, WETHAQ delivered the strongest year-on-year percentage increase, rising 44% to KD 3 million from KD 2 million, while AINS posted the highest absolute gain with an additional KD 7 million in revenue.

BKIKWT reported their figures in Bahraini Dinar, which we have converted to Kuwaiti Dinar for consistency in this report.

1 Bahraini Dinar = 0.8109 Kuwaiti Dinar

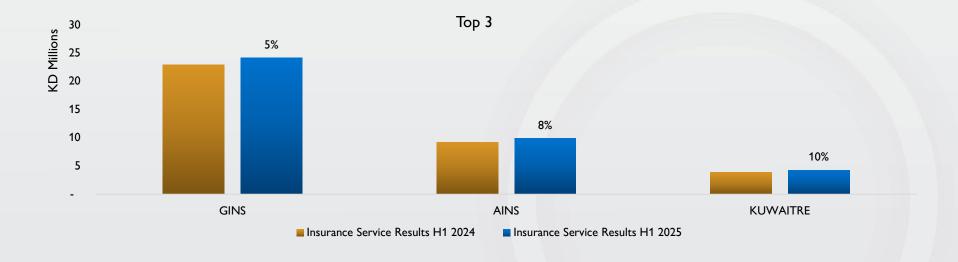


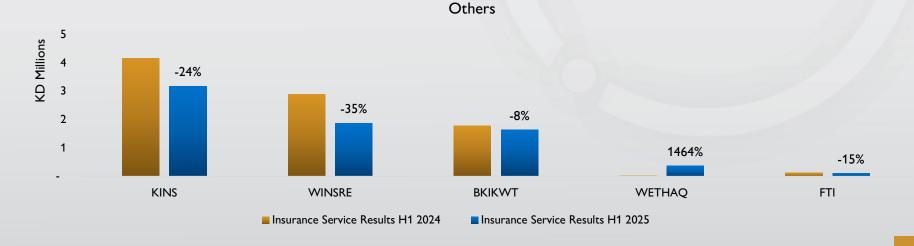
## Insurance Service Results - Listed Companies



In H1 2025, the eight listed insurers reported a modest 1% improvement in their insurance service result, rising from KD 45 million to KD 46 million in the first half of 2025.

A notable highlight was WETHAQ, which posted exceptional growth of 1,464% compared to the same period last year. Among the major contributors, GINS I delivered the largest absolute gain of KD 1.2 million, while WINSRE recorded the steepest i decline with a 35% drop. Looking I ahead, sustaining this positive momentum will require insurers reinforce underwriting discipline and maintain a strong I focus on cost efficiency to protect profitability.



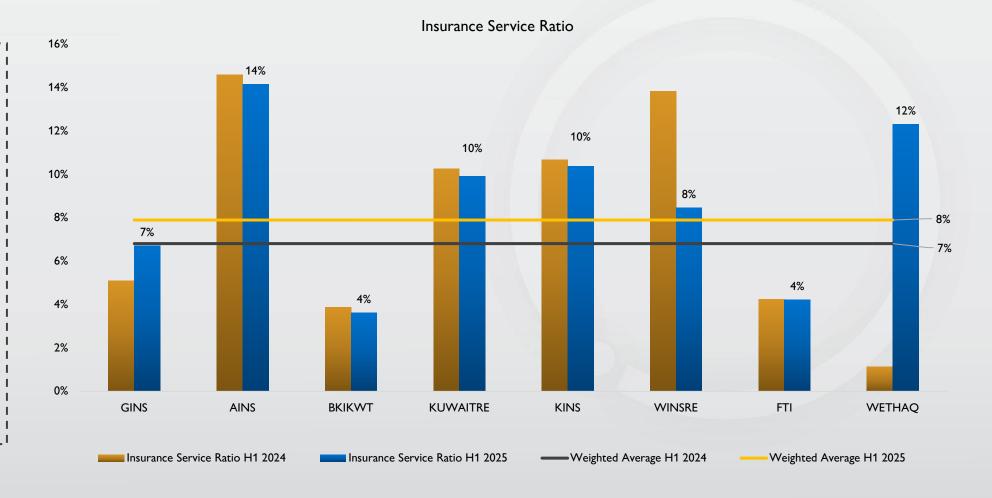


## Insurance Service Ratio – Listed Companies



In H1 2025, the Insurance Service Ratio for the analyzed companies edged up slightly from 7% to 8% in H1 2025. AINS recorded the highest ratio at 14%, followed by WETHAQ at 12%, while BKIKWT posted the lowest at 3.6%.

The Insurance Service Ratio is calculated by dividing the Insurance Service Result by Insurance Revenue. It serves as a key indicator of how efficiently an insurer manages its core operations, highlighting its ability to balance income with associated expenses.



## Conventional Vs Takaful – Listed Companies

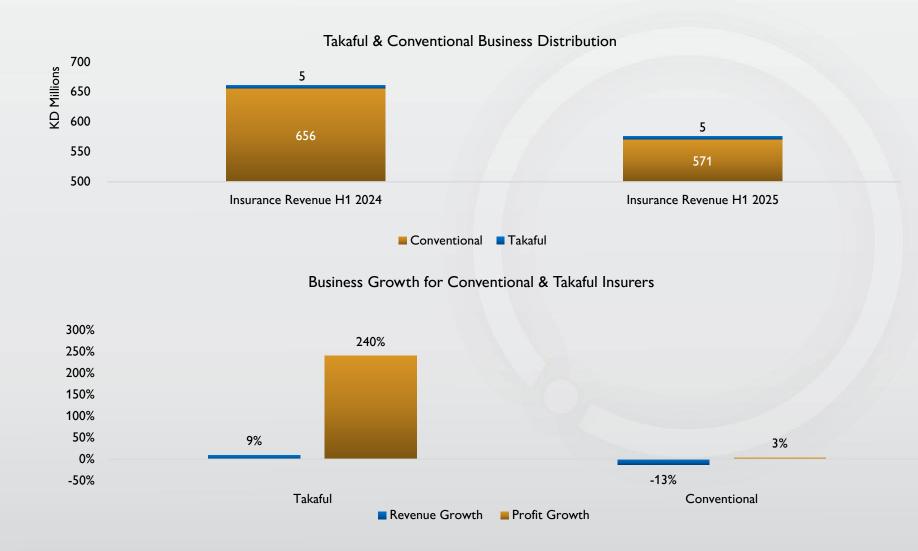


In Kuwait's insurance market, out of the eight listed players, only two operate under the Takaful model.

During the first half of 2025, the performance gap between conventional and Takaful insurers became more pronounced. Conventional companies reported a 13% decline in insurance revenue, while Takaful operators achieved a 9% growth.

Profitability trends showed an even sharper contrast. Takaful firms posted an exceptional 240% increase in profit, compared to the modest 3% growth recorded by conventional insurers.

Although Takaful companies account for just 1% of the sector's total insurance revenue, their growth trajectory and profitability momentum stand out, even as conventional insurers maintain dominance in market share.









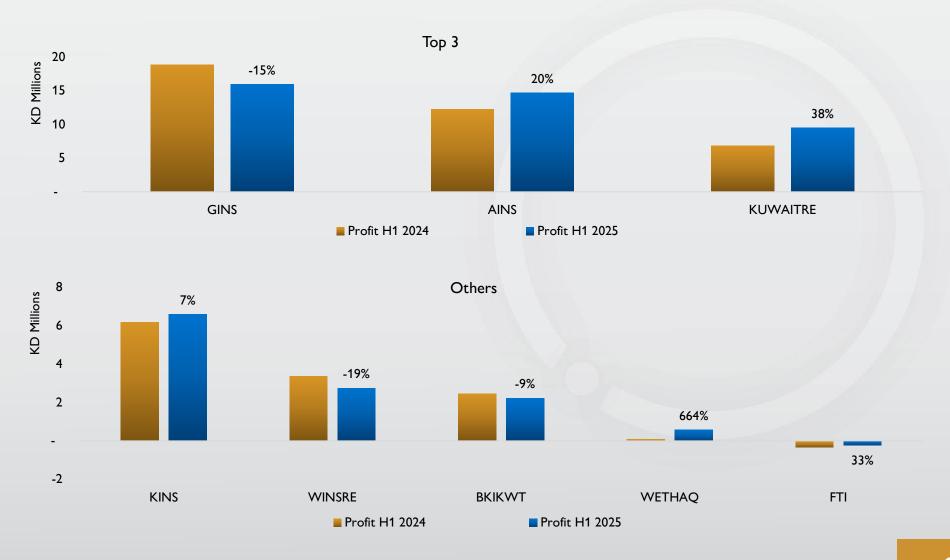
The aggregate after-Zakat and tax profits of the eight listed insurers posted a 5% year-on-year increase, climbing from KD 50 million in H1 2025.

Among individual companies, I KUWAITRE delivered the largest labsolute profit growth of KD 2.6 million, with AINS close behind, I adding KD 2.4 million.

On a percentage basis, WETHAQ stood out with an exceptional 664% surge in profitability, while WINSRE registered the steepest drop, contracting by 19%.

These contrasting outcomes highlight the growing divergence in strategic positioning and operational performance across the industry.

\* Zakat & Tax amount also includes contribution to KFAS and NLST





The net finance cost chart illustrates the interplay between interest earned on the Contractual Service Margin (CSM) and the costs arising from the discounting of insurance liabilities. It demonstrates how shifts in interest rates, the passage of time, and revisions to future cash flow estimates shape insurers' financial outcomes—capturing the ongoing balance between financial inflows and outflows.

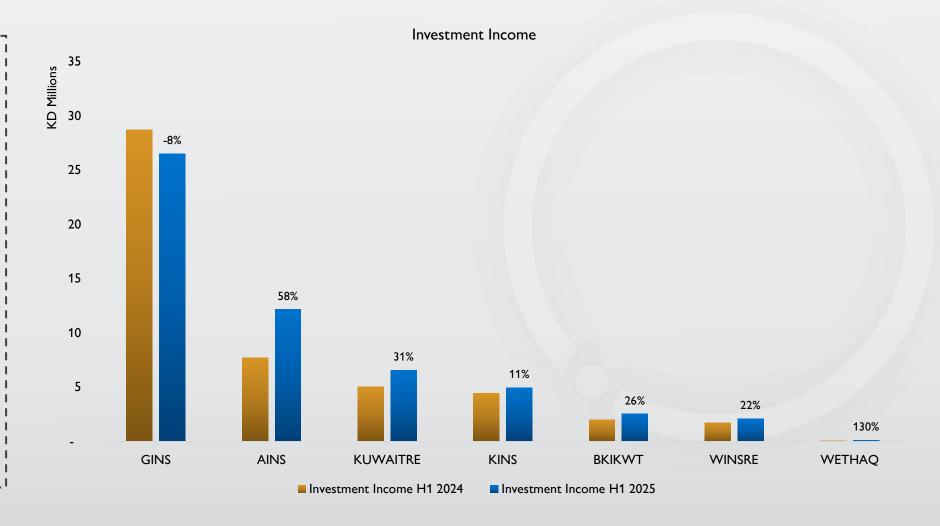
To enhance clarity, GINS has been removed to prevent distortion in the graph. GINS reported the highest net finance loss of QR 8.5 million.



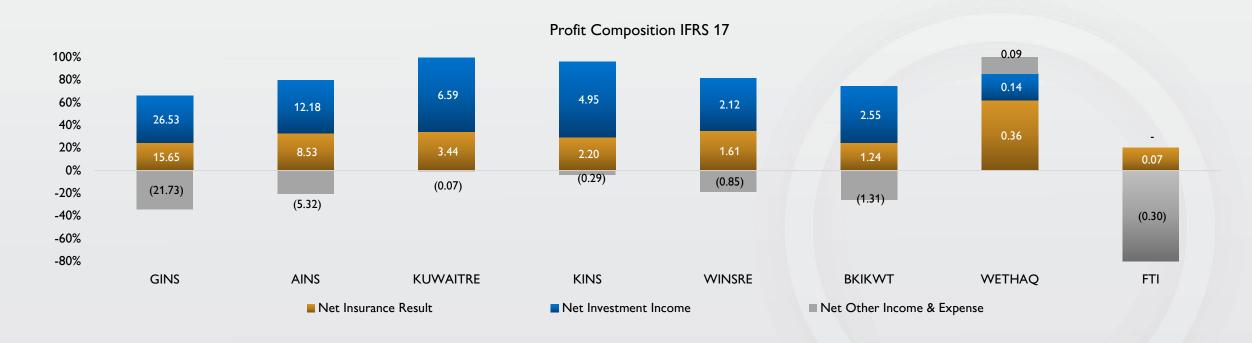


Investment income across the listed companies grew by 10% overall, reaching a stronger performance in H1 2025 compared to the same period last year.

GINS, the largest contributor, saw a decline of 8%, from KD 29 million to KD 27 million, slightly offsetting the overall growth. AINS posted a robust 58% increase, while KUWAITRE and BKIKWT grew by 31% and 26%, I respectively, reflecting effective investment strategies and favorable market conditions. Moderate growth was observed for KINS (11%) and WINSRE (22%).WETHAQ recorded the most dramatic improvement, with investment income more than doubling (130%), albeit from a smaller base.







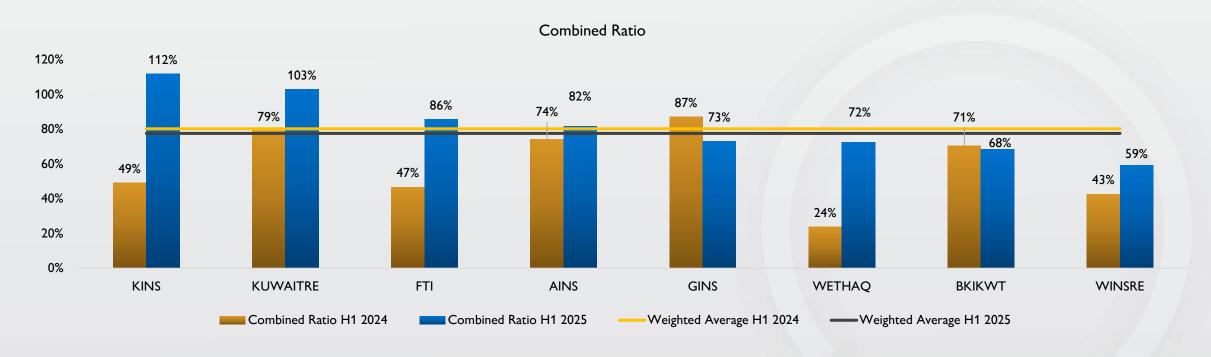
Investment income continues to function as a critical stabilizer for the sector, compensating for the volatility seen in underwriting performance. The data underscores a structural imbalance, as several insurers appear more reliant on investment returns than on the profitability of their core insurance operations.

GINS stands out as an exception, generating KD 27 million in investment income while also delivering the strongest net insurance result at KD 16 million. This dual strength highlights its ability to balance market-driven gains with solid operational fundamentals.

The heavy tilt toward investment-driven profitability across the market presents a vulnerability. Building stronger and more consistent insurance results would reduce dependence on investment income and provide a more sustainable foundation for long-term profitability.

## Combined Ratios – Listed Companies





The weighted average combined ratio improved marginally to 78% in H1 2025, compared to 80% in the same period last year.

As a core measure of underwriting performance and financial soundness, the combined ratio reflects how efficiently insurers manage claims and expenses relative to premium income. A figure below 100% signals underwriting profitability, meaning premiums collected are sufficient to cover both claims and operating costs.

Maintaining a low combined ratio is essential for long-term sustainability, as it highlights strong risk management and cost discipline—providing a solid foundation for profitability independent of investment returns.

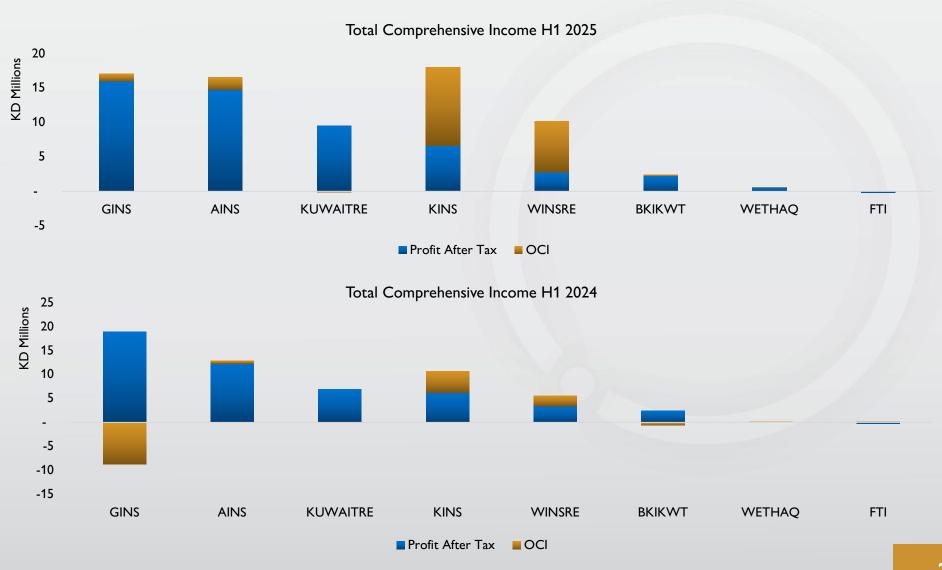
\*Combined ratio is computed as insurance service expenses over insurance revenue.

## Total Comprehensive **Income**



In H1 2025, total comprehensive income for listed insurers rose 54% to KD 74 million, largely supported by strong OCI gains. While GINS, AINS, and KUWAITRE showed solid profit growth, companies like KINS and WINSRE relied heavily on investment-driven OCI to boost results, raising questions on sustainability. The data highlights a mixed picture some insurers improving core profitability, while others remain exposed to market-driven swings.

Total Comprehensive Income represents the combined effect of Profit After Zakat and OCI, offering a broader view of a company's financial health.





Doubleulous	H1 2024	H1 2025	Variance
Particulars	KD Million	KD Million KD Million	
Insurance Result	35.4	33.1	(2.3)
Investment Income	49.8	55.0	5.2
Net Other Income & Expenses	(29.1)	(29.8)	(0.7)
Profit Before Zakat & Tax	56.1	58.4	2.3
Zakat & Tax	(6.3)	(6.2)	0.04
Profit After Zakat & Tax	49.8	52.2	2.3

## Net Profit Break Down

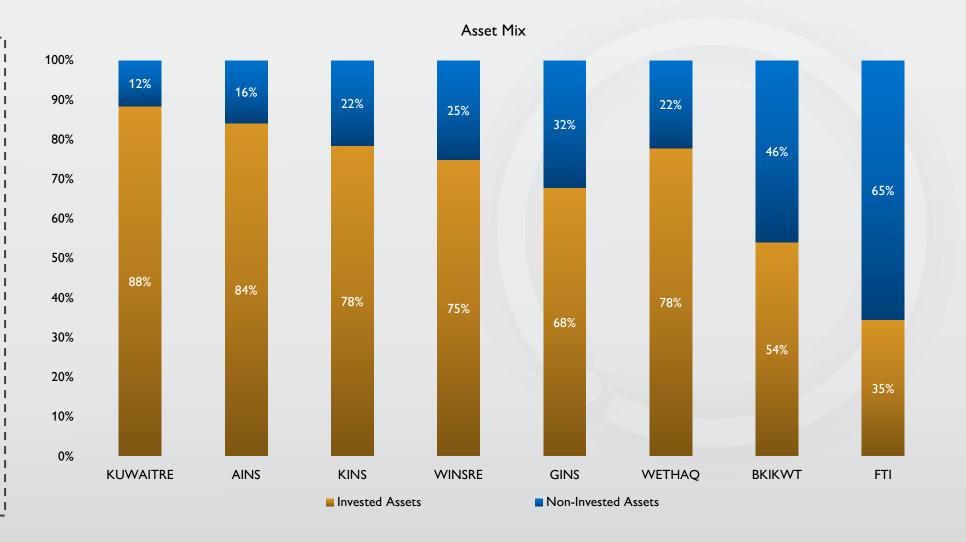
<sup>\*</sup> Zakat & Tax amount also includes contribution to KFAS and NLST





I In H1 2025, insurers allocated 73% of I total assets (KD 1848 million) to investments, reflecting a sector-wide emphasis on income-generating I portfolios. KUWAITRE and AINS I showed the highest allocation to invested assets (above 80%), signaling strong reliance on investment returns. I I In contrast, FTI and BKIKWT I maintained large shares in noninvested assets (65% and 46% i respectively), indicating less efficient I asset deployment. GINS, despite being I the largest player with KD 856m invested, held a sizable 32% in noninvested assets, suggesting liquidity or I capital structure considerations.

Overall, the data highlights varied investment strategies, with some insurers maximizing yield opportunities while others retain more conservative or unallocated positions.





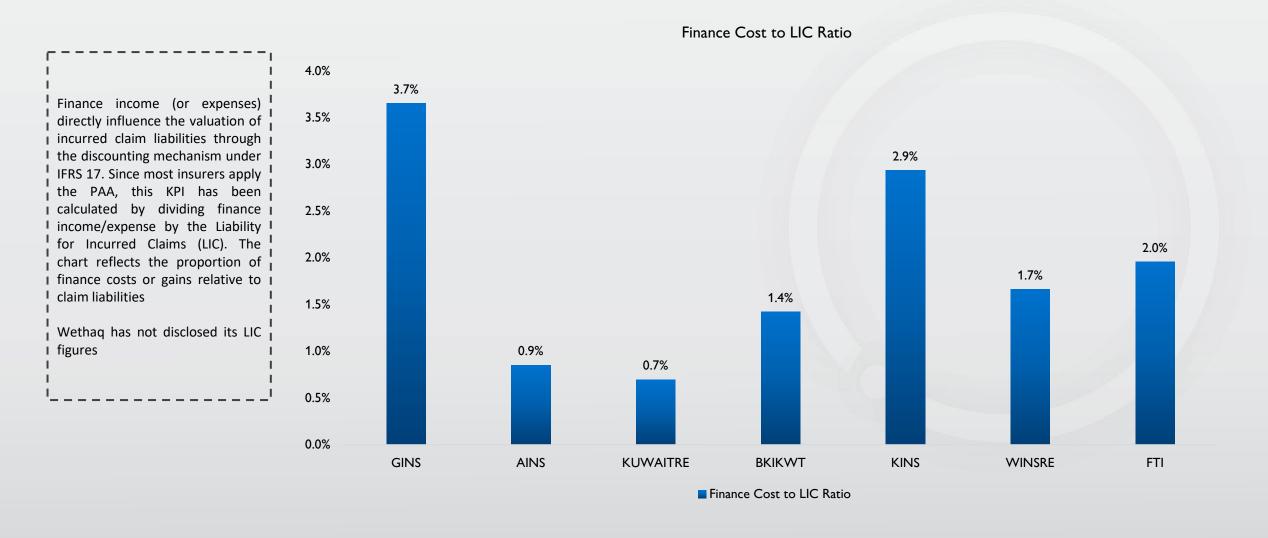
Earnings per share (EPS)
i indicates how profitable a company is. EPS is directly related to a company's profits; the higher the realized/unrealized profits, the higher the EPS value.

Company	EPS H1 2025	EPS H1 2024	
KINS	35.12	33.30	
GINS	38.68	53.56	
AINS	58.24	49.49	
WINSRE	11.24	14.04	
KUWAITRE	30.86	22.29	
FTI	(0.24)	(0.63)	
BKIKWT	14.60	16.22	
WETHAQ	1.68	0.21	







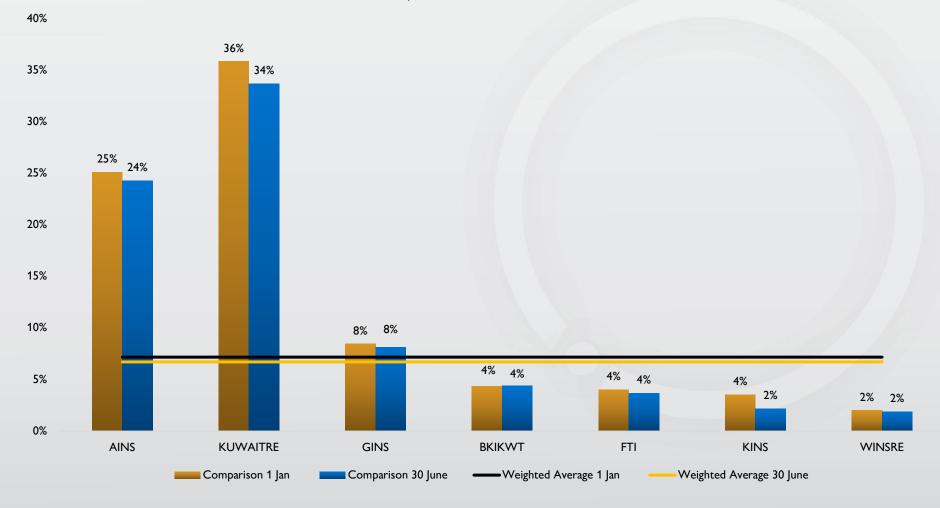




I The the I graph illustrates relationship risk <sup>I</sup> between adjustment and the liability for incurred claims, offering valuable I insights into the company's risk I assessment and their approach to I accounting for these risks. This is a crucial KPI for stakeholders to assess the company's prudence I effectiveness in risk I and management under IFRS-17 financial reporting.

The weighted average proportion of risk adjustment in LIC for the period from January 1 to June 30 is analyzed to be 7.2% and 6.7%, respectively. KUWAITRE shows the highest ratio at 34%, while WINSRE records the lowest at 2%

#### Risk Adjustment as a % of Estimates LIC



## Conclusion

Despite mixed signals across performance indicators, the Kuwaiti insurance sector displayed notable resilience in H1 2025. Net profit after zakat and tax rose 5% year-on-year to KD 52 million, supported largely by strong earnings from the top three insurers, whose combined profits grew 6% to KD 40 million, compared to a modest 1.3% increase across the rest of the market. However, underwriting pressures remained evident, as the net insurance financial result contracted by 6%, reflecting challenges in core operations.

On the revenue side, the industry recorded a 13% contraction, reflecting both softer underwriting activity and heightened competitive pressures, which continue to weigh on top-line growth, slipping from KD 661 million in H1 2024 to KD 576 million in H1 2025. GINS continued to dominate, contributing 62% of total revenue, thereby shaping overall market dynamics. At the same time, investment income provided an important buffer, increasing 10% from KD 50 million to KD 55 million, underlining the sector's reliance on financial market performance to offset underwriting volatility.

Looking forward, the outlook remains constructive. Regulatory reforms, digital adoption, innovative product strategies, and more agile distribution models are expected to strengthen structural growth drivers. For insurers, the strategic priority lies in balancing investment-led earnings with improvements in underwriting fundamentals, ensuring more sustainable profitability and reducing exposure to external market swings.

## Disclaimer

We have undertaken an analysis of the Key Performance Indicators (KPIs) of the listed insurance companies in Kuwait for H1 2025. The data has been extracted from the financial statements of those companies which were publicly listed and available till the compilation of this report.

BADRI publishes reports and newsletters that provide insights for the insurance industry and the public. Our goal is to draw upon research and experience from our professionals to bring transparency and availability of information to the industry and in the process spread brand awareness. No part of our compensation received for other services directly or indirectly influences the contents of this report. The Analysts preparing the report are subject to internal rules on sound ethical conduct.

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The inclusion of the IFRS-17 analysis in our reports introduces the possibility of encountering errors. This likelihood primarily stems from the inconsistency observed in the treatment of accounts within the financial statements across various companies. These disparities can pose significant analytical challenges and impede accurate interpretation of the data.

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Due to availability of limited information, we were unable to segregate further. Once all companies start publishing reports with uniform level of segregation, this can be done.



Company Logos	Company Name	Ticker Name
الكــويت للتأمــين KUWAIT INSURANCE	Kuwait Insurance Company	KINS
GIG & KUWAIT مجموعة الخليل للأمين	Gulf Insurance Group	GINS
الأهلية للتأمين AL AHLEIA INSURANCE	Al Ahleia Insurance	AINS
WARBA INSURANCE & ستامين المتعادة التأمين	Warba Insurance and Reinsurance Company	WINSRE
Kuwait Re	Kuwait Reinsurance	KUWAITRE
الأولـــىتكافــــل FIRST TAKAFUL	First Takaful Insurance Company	FTI
Bahrain Kuwait   8   8   8   8   8   8   8   8   8	Bahrain Kuwait Insurance Company	BKIKWT
شركة وشاق للتأمين التكافلي مشركة وشاق للتأمين التكافلي Wethaq Takaful Insurance Company	Wethaq Takaful Insurance Company	WETHAQ

# Companies Included in the Analysis



# About Our Team

Directors	7 Staff	KSA Actuarial	56 Staff
UAE/ Oman Actuarial	41 Staff	Medical	7 Staff
Compliance	<b>1</b> Staff	IFRS 17	20 Staff
Business Intelligence	8 Staff	HR Consultancy	2 Staff
End of Services	7 Staff	Financial Services	15 Staff
Sales	1 Staff	Strategy Consulting	5 Staff
Support & Admin	32 Staff	Data Science	5 Staff

# Total Strength 207



Hatim Maskawala Managing Director - BADRI



Ali Bhuriwala

Co-founder & Executive Director - BADRI



Fahad Umer
Senior Manager – Strategy
Consulting



**Hassan Athar**Senior Research Executive



Yaqeen Fatima
Research Executive





## Our Feedback

BADRI Management Consultancy is proud to present Kuwait Insurance Industry Performance analysis H1 2025. We have a dedicated team that is working to bring you research reports. Our doors are open for feedback, and we welcome them. Feel free to inquire about the report.

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